



When: 9/24/13
Where: Blackfeet Reservation,
 Browning, MT
 9/25/13 Ft. Peck Reservation,
 Poplar, MT
 9/26/13 Turtle Mtn Reservation,
 Belcourt, ND
 9/27/13 United Tribes Tech College
 Bismarck, ND

Agenda

8:30 – 8:45
 Welcome – Participant Self-Introductions
 Introduction to Training – Goals, Purposes
 and Processes

8:45 – 10:45
 4 Steps to Entrepreneurial Focus –
 Starting Self-Employment and Small
 Business Ventures
 Part 1: Understanding and Building
 Personal Strength-Based Business Goals
 Part 2: Life / Venture Success Mapping

10:45 – 11:00 **Break**

11:00 – 12:30
 5 Steps to Self-Employment and Venture
 Development Success Launch
 Goal Setting, Time Lining & Strategic
 Mapping

12:30 – 1:15 **Lunch**

1:15 – 2:15
 Market Need / Opportunity
 Pricing – Competitive and Profitable
 Promoting the Venture

2:15 – 3:15
 Planning For Success
 Action Forecasting
 Building the Developmental Time Line;
 Creating an Implementation Strategy

3:15 – 3:30 **Q & A**
 Discussion, Closing Comments



Native American Development
 Corporation PTAC presents...

FREE Small Business Training

**Knowledge Institute Business
 Development System:**

- 4 Steps to Entrepreneurial Focus
- 5 Steps to Self-Employment Launch
- Tools for Successful Government Contracting

***BRING A LAPTOP IF
 POSSIBLE!!***

Please join us for an **excellent - and free** - small business training workshop with Dr. William Osgood and Dr. Deborah Osgood, founders of Knowledge Institute and experts in entrepreneurial education and venture development. The Osgood's have helped millions of individuals to start, grow and succeed in business for over four decades.

By attending this event, you will understand and be able to use available tools, programs and resources to support your success as a Native American Business. Emerging Self-Employment and Growing Small and Mid-Size Business (SMB) participants will explore different avenues to competing for government contracts at the local, state, and federal level.

***For More Information and Event
 Registration go to www.nadc-nabn.org or call Charelle Beatty at
 406.750.9976 or 406.454-5732***